Farm Credit of Western Oklahoma, ACA

Quarterly Report to Stockholders

September 30, 2014



The shareholders' investment in the Farm Credit of Western Oklahoma, ACA (Association) is materially affected by the financial condition and results of operations of CoBank, ACB, (CoBank). The 2013 CoBank Annual Report to Shareholders, and the CoBank quarterly shareholders' reports are available free of charge by accessing CoBank's website, <u>www.cobank.com</u>, or may be obtained at no charge by contacting the Association at 3302 Williams Avenue, Woodward, Oklahoma 73801 or calling 580-256-3465 or toll-free 1-800-299-3465.

MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

(Dollars in Thousands, Except as Noted) (Unaudited)

The following discussion summarizes the financial position and results of operations of Farm Credit of Western Oklahoma, ACA for the nine months ended September 30, 2014, with comparisons to prior periods. You should read these comments along with the accompanying financial statements and footnotes and the 2013 Annual Report to Shareholders. The accompanying financial statements were prepared under the oversight of our Audit Committee.

LOAN PORTFOLIO

Loans outstanding at September 30, 2014 totaled \$485,639, an increase of \$17,765, or 3.80%, from loans of \$467,874 at December 31, 2013. The increase was primarily due to increase in loan demand along with increases in land values and cattle prices.

RESULTS OF OPERATIONS

Net income for the nine months ended September 30, 2014 was \$4,659, a decrease of \$139, or 2.90%, from the same period ended one year ago. The decrease is due to increased expenses in connection with the merger along with a change in methodology regarding the accruals of bonuses and incentives that will be paid in 2015, offset by increased net interest income and loan loss reversals.

Net interest income for the nine months ended September 30, 2014 was \$9,586, an increase of \$283, or 3.04%, compared with September 30, 2013. Net interest income increased as a result of an increase in average loan volume.

The loan loss reversal for the nine months ended September 30, 2014 was \$32, compared with a provision for loan losses of \$206 for the same period ended one year ago. The change is a result of improved risk profile of the portfolio.

Noninterest income increased \$54 during the first nine months of 2014 compared with the first nine months in 2013 primarily due to appraisal fee income, increase in patronage and mineral income.

Mineral income of \$491 was recognized during the first nine months of 2014. Of this amount, quarterly payments totaling \$485 were received from CoBank.

During the first nine months of 2014, noninterest expense increased \$714 to \$6,865, primarily due to the accruing of three-fourths of the bonuses and incentives earned in 2014 to be paid in 2015. This is the first time the Association has accrued this expense. Expenses also increased due to expenses associated with the merger with Farm Credit of Central Oklahoma, ACA, and an increase in the Farm Credit Insurance Premium expense.

CAPITAL RESOURCES

Our shareholders' equity at September 30, 2014 was \$93,843, an increase from \$89,178 at December 31, 2013. This increase is due to net income and a slight increase in capital stock.

REGULATORY MATTERS

On June 12, 2014, the Farm Credit Administration approved a proposed rule to revise the requirements governing the eligibility of investments for System Banks and Associations. The stated objectives of the proposed rule are as follows:

- To strengthen the safety and soundness of System Banks and Associations,
- To ensure that System Banks hold sufficient liquidity to continue operations and pay maturing obligations in the event of market disruption,
- To enhance the ability of the System Banks to supply credit to agricultural and aquatic producers,
- To comply with the requirements of section 939A of the Dodd-Frank Act,
- To modernize the investment eligibility criteria for System Banks, and
- To revise the investment regulation for System Associations to improve their investment management practices so they are more resilient to risk.

The public comment period ended on October 23, 2014.

On May 8, 2014, the Farm Credit Administration approved a proposed rule to modify the regulatory capital requirements for System Banks and Associations. The stated objectives of the proposed rule are as follows:

- To modernize capital requirements while ensuring that institutions continue to hold sufficient regulatory capital to fulfill their mission as a government-sponsored enterprise,
- To ensure that the System's capital requirements are comparable to the Basel III framework and the . standardized approach that the federal banking regulatory agencies have adopted, but also to ensure that the rules recognize the cooperative structure and the organization of the System,
- To make System regulatory capital requirements more transparent, and
- To meet the requirements of section 939A of the Dodd-Frank Wall Street Reform and Consumer Protection Act.

The public comment period ends on January 2, 2015.

OTHER MATTERS

On January 23, 2014, the Association's Board of Directors signed a letter of intent to pursue a merger with Farm Credit of Central Oklahoma, ACA. The Letter of Intent states an anticipated merger date of January 1, 2014. Subsequent to signing the letter, both Associations agreed to move the date forward to October 1, 2014.

The undersigned certify they have reviewed this report, this report has been prepared in accordance with all applicable statutory or regulatory requirements and the information contained herein is true, accurate, and complete to the best of his or her knowledge and belief.

Ronald White, Chairman of the Board November 4, 2014

John Grunewald, President/CEO November 4, 2014

amie Shirkey, Sr.

November 4, 2014

Consolidated Statement of Condition

(Dollars in Thousands)

	Sep	otember 30	De	cember 31		
		2014		2013		
	U	AUDITED	A	UDITED		
ASSETS						
Loans	\$	485,639	\$	467,874		
Less allowance for loan losses		2,206		2,247		
Net loans		483,433		465,627		
Cash		1,270		4,399		
Accrued interest receivable		9,165		6,109		
Investment in CoBank		15,278		15,278		
Premises and equipment, net		1,585		1,639		
Prepaid benefit expense		123		439		
Other assets		1,983		2,292		
Total assets	\$	512,837	\$	495,783		
LIABILITIES						
Note payable to CoBank	\$	404,609	\$	394,198		
Advance conditional payments		10,632		7,211		
Accrued interest payable		2,553		2,807		
Patronage distributions payable		-		1,500		
Accrued benefits liability		91		100		
Other liabilities		1,109		789		
Total liabilities		418,994		406,605		
Commitments and Contingencies						
SHAREHOLDERS' EQUITY						
Capital stock		1,346		1,340		
Unallocated retained earnings		92,497		87,838		
Total shareholders' equity		93,843		89,178		
Total liabilities and shareholders' equity	\$	512,837	\$	495,783		

The accompanying notes are an integral part of these consolidated financial statements.

Consolidated Statement of Comprehensive Income

(Dollars in Thousands)

	e	or the thi nded Sep	 	-	For the nir	
UNAUDITED		2014	2013		2014	2013
INTEREST INCOME						
Loans	\$	5,077	\$ 4,986	\$	14,988	\$ 14,789
Total interest income		5,077	4,986		14,988	14,789
INTEREST EXPENSE						
Note payable to CoBank		1,791	1,791		5,339	5,431
Other		22	17		63	55
Total interest expense		1,813	1,808		5,402	5,486
Net interest income		3,264	3,178		9,586	9,303
Provision for loan losses/(loan loss reversal)		49	(47)		(32)	206
Net interest income after provision for loan losses/loan loss reversal		3,215	3,225		9,618	9,097
NONINTEREST INCOME						
Financially related services income		7	9		12	20
Loan fees		3	7		9	20
Patronage refund from Farm Credit Institutions		440	435		1,301	1,288
Mineral income		158	207		491	465
Other noninterest income		26	2		93	59
Total noninterest income		634	660		1,906	1,852
NONINTEREST EXPENSE						
Salaries and employee benefits		1,364	990		3,888	3,598
Occupancy and equipment		160	87		328	253
Purchased services from AgVantis, Inc.		189	176		548	527
Farm Credit Insurance Fund premium		104	89		312	258
Merger-implementation costs		93	-		170	-
Supervisory and examination costs		40	38		120	113
Other noninterest expense		413	401		1,499	1,402
Total noninterest expense		2,363	1,781		6,865	6,151
Net income/Comprehensive income	\$	1,486	\$ 2,104	\$	4,659	\$ 4,798

The accompanying notes are an integral part of these consolidated financial statements.

Consolidated Statement of Changes in Shareholders' Equity

(Dollars in Thousands)

UNAUDITED	Capital Stock	ι	Jnallocated Retained Earnings	Sh	Total areholders' Equity
Balance at December 31, 2012	\$ 1,377	\$	82,741	\$	84,118
Comprehensive income			4,798		4,798
Stock issued	76				76
Stock retired	(104)				(104)
Balance at September 30, 2013	\$ 1,349	\$	87,539	\$	88,888
Balance at December 31, 2013	\$ 1,340	\$	87,838	\$	89,178
Comprehensive income			4,659		4,659
Stock issued	100				100
Stock retired	(94)				(94)
Balance at September 30, 2014	\$ 1,346	\$	92,497	\$	93,843

The accompanying notes are an integral part of these consolidated financial statements.

NOTES TO FINANCIAL STATEMENTS

(Dollars in Thousands, Except as Noted) (Unaudited)

NOTE 1 - ORGANIZATION AND SIGNIFICANT ACCOUNTING POLICIES

A description of the organization and operations of Farm Credit of Western Oklahoma, ACA (the Association), the significant accounting policies followed, and the financial condition and results of operations as of and for the year ended December 31, 2013, are contained in the 2013 Annual Report to Shareholders. These unaudited third quarter 2014 financial statements should be read in conjunction with the 2013 Annual Report to Shareholders.

The accompanying unaudited financial statements have been prepared in accordance with accounting principles generally accepted in the U.S. (GAAP) for interim financial information. Accordingly, they do not include all of the disclosures required by GAAP for annual financial statements and should be read in conjunction with the audited financial statements as of and for the year ended December 31, 2013 as contained in the 2013 Annual Report to Shareholders.

In the opinion of management, the unaudited financial information is complete and reflects all adjustments, consisting of normal recurring adjustments, necessary for a fair statement of results for the interim periods. The preparation of financial statements in accordance with GAAP requires management to make estimates and assumptions that affect the amounts reported in the financial statements and accompanying notes. Actual results could differ from those estimates. The results of operations for interim periods are not necessarily indicative of the results to be expected for the full year ending December 31, 2014. Descriptions of the significant accounting policies are included in the 2013 Annual Report to Shareholders. In the opinion of management, these policies and the presentation of the interim financial condition and results of operations conform with GAAP and prevailing practices within the banking industry.

In May 2014, the FASB issued guidance entitled, "Revenue from Contracts with Customers." The guidance governs revenue recognition from contracts with customers and requires an entity to recognize revenue to depict the transfer of promised goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services. Financial instruments and other contractual rights within the scope of other guidance issued by the FASB are excluded from the scope of this new revenue recognition guidance. In this regard, a majority of the Association's contracts would be excluded from the scope of this new guidance. The guidance becomes effective for the first interim reporting period within the annual reporting periods after December 15, 2016. The Association is in the process of reviewing contracts to determine the effect, if any, on the Association's financial condition or its results of operations.

NOTE 2 - LOANS AND ALLOWANCE FOR LOAN LOSSES

A summary of loans follows.

	September 30, 2014	December 31, 2013
Real estate mortgage	\$ 314,933	\$ 305,289
Production and intermediate-term	164,550	152,740
Agribusiness:		
Loans to cooperatives	3,740	4,622
Processing and marketing	291	2,813
Farm-related business	623	646
Rural residential real estate	1,502	1,764
Total loans	\$ 485,639	\$ 467,874

The Association purchases or sells participation interests with other parties in order to diversify risk, manage loan volume and comply with Farm Credit Administration regulations. The following table presents information regarding the balances of participations purchased and sold during the quarter ended September 30, 2014:

	(Other Far Institu				Non-Far Institu				То	tal	
	Pu	Purchased Sold			Pur	chased	Sold		Purchased		Sold	
Real estate mortgage	\$	30,481	\$	9,296	\$	254	\$		\$	30,735	\$	9,296
Production and intermediate-term		22,504		3,904						22,504		3,904
Agribusiness		291								291		
Total	\$	53,276	\$	13,200	\$	254	\$		\$	53,530	\$	13,200

The following table shows loans and related accrued interest classified under the Farm Credit Administration Uniform Loan Classification System as a percentage of total loans and related accrued interest receivable by loan type as of:

	September 30, 2014	December 31, 2013
Real estate mortgage		
Acceptable	99.28%	99.30%
OAEM	0.41%	0.48%
Substandard	0.31%	0.22%
Total	100.00%	100.00%
Production and intermediate-term		
Acceptable	98.65%	99.64%
OAEM	0.95%	1.80%
Substandard	0.40%	1.56%
Total	100.00%	100.00%
Agribusiness		
Acceptable	99.30%	98.89%
OAEM	0.70%	1.11%
Total	100.00%	100.00%
Rural residential real estate		
Acceptable	100.00%	100.00%
Total	100.00%	100.00%
Total Loans		
Acceptable	99.07%	98.42%
OAEM	0.59%	0.92%
Substandard	0.34%	0.66%
Total	100.00%	100.00%

High risk assets consist of impaired loans and other property owned. The Association had no high risk assets, nonaccrual, accruing restructured loans or accruing loans 90 days past due or other property owned as of September 30, 2014 or December 31, 2013.

Additional impaired loan information is as follows:

		Sep	otem	ber 30, 2	014			De	cem	ber 31, 20	013	
			U	Inpaid					ι	Jnpaid		
	Rec	corded	Pr	incipal	Rel	ated	Rec	orded	Р	rincipal	Rel	ated
	Inve	stment	B	alance	Allov	vance	Inve	stment	В	Balance	Allov	vance
Total Impaired Loans:												
Production and intermediate-term	\$		\$	1,480	\$		\$		\$	1,479	\$	
Total	\$		\$	1,480	\$		\$		\$	1,479	\$	

Note: The recorded investment in the receivable is the face amount increased or decreased by applicable accrued interest and unamortized premium, discount, finance charges, or acquisition costs and may also reflect a previous direct write-down of the investment.

	For	the Three Septembe	 	Fo	r the Three Septembe	
		erage ed Loans	st Income ognized		erage ed Loans	t Income gnized
Total impaired loans:						
Real estate mortgage Production and intermediate-term	\$		\$ 	\$	171 1	\$
Total	\$		\$ 	\$	172	\$

	Foi	the Nine I Septembe			F	or the Nine I Septembe				
	September 30, 2014 Average Interest Income Impaired Loans Recognized					erage ed Loans	Interest Incom Recognized			
Total impaired loans:										
Real estate mortgage	\$		\$		\$	171	\$			
Production and intermediate-term						20				
Total	\$		\$		\$	191	\$			

The following tables provide an age analysis of past due loans (including accrued interest).

September 30, 2014	Day	0-89 ⁄s Past Due	or I	Days Vore t Due	al Past Due	Not Past Due or less than 30 Days Past Due	Total Loans	Inves Acc Loa Da More	orded stment cruing ns 90 ys or e Past Due
Real estate mortgage	\$	188	\$		\$ 188	\$ 320,910	\$ 321,098	\$	
Production and intermediate-term		33			33	167,469	167,501		
Agribusiness						4,695	4,695		
Rural residential real estate						1,510	1,510		
Total	\$	221	\$		\$ 221	\$ 494,583	\$ 494,804	\$	

December 31, 2013	Day	0-89 /s Past Due	or I	Days More t Due	al Past Due	Not Past Due or less than 30 Days Past Due	Total Loans	Inve Acc Loa Da Mor	orded stment cruing ins 90 ys or e Past Due
Real estate mortgage	\$	212	\$		\$ 212	\$ 308,869	\$ 309,081	\$	
Production and intermediate-term						155,016	155,016		
Agribusiness						8,104	8,104		
Rural residential real estate						1,782	1,782		
Total	\$	212	\$		\$ 212	\$ 473,771	\$ 473,983	\$	

A summary of changes in the allowance for loan losses and period end recorded investment in loans is as follows:

	Ju	lance at ine 30, 2014	Char	ge-offs	Reco	overies	Loan (Loa	ision for Losses/ an Loss ersals)	Se	lance at otember), 2014
Real estate mortgage	\$	154	\$		\$		\$	(10)	\$	144
Production and intermediate-term		1,947		13		4		47		1,985
Agribusiness		64						12		76
Rural residential real estate		1								1
Total	\$	2,166	\$	13	\$	4	\$	49	\$	2,206

	Balance at December 31, 2013	Charge-offs	Recoveries	Provision for Loan Losses/ (Loan Loss Reversals)	Balance at September 30, 2014
Real estate mortgage Production and intermediate-term Agribusiness Rural residential real estate	\$ 167 2,026 52 2	\$ 21 	\$ 12 	\$ (23) (32) 24 (1)	\$ 144 1,985 76 1
Total	\$ 2,247	\$21	\$ 12	\$ (32)	\$ 2,206

	Balance at June 30, 2013	Charge-offs	Recoveries	Provision for Loan Losses/ (Loan Loss Reversals)	Balance at September 30, 2013
Real estate mortgage	\$ 186	\$	\$	\$2	\$ 188
Production and intermediate-term	2,125	23	32	(44)	2,090
Agribusiness	81			(5)	76
Rural residential real estate	2				2
Total	\$ 2,394	\$ 23	\$ 32	\$ (47)	\$ 2,356

	Dec	lance at ember 31, 2012	Char	ge-offs	Rec	overies	Loan (Loa	ision for Losses/ In Loss ersals)	Sep	ance at otember), 2013
Real estate mortgage	\$	182	\$		\$		\$	6	\$	188
Production and intermediate-term		1,908		66		55		193		2,090
Agribusiness		70						6		76
Rural residential real estate		2								2
Total	\$	2,162	\$	66	\$	55	\$	205	\$	2,356

		wance for		osses r 30, 2014		ecorded Ir Loans O	utstandi	ng
	Indivi evalua	idually ated for irment	Coll	ectively uated for airment	Indivi evalua	idually ated for irment	September 30, 2014 Collectively evaluated for impairment	
Real estate mortgage Production and intermediate-term Agribusiness Rural residential real estate	\$	 	\$	144 1,985 76 1	\$	 	\$	321,098 167,501 4,695 1,510
Total	\$		\$	2,206	\$		\$	494,804

	Ending E Indiv	owance for Balance at I idually ated for	Decembe Coll		Ending E Indivi	ecorded Ir Loans O Balance at dually ated for	utstandi Decem Co		
	impairment impairment		impairment			impairment			
Real estate mortgage Production and intermediate-term Agribusiness Rural residential real estate	\$	 	\$	167 2,026 52 2	\$	 	\$	309,081 155,016 8,104 1,782	
Total	\$		\$	2,247	\$		\$	473,983	

A restructuring of a debt constitutes a troubled debt restructuring (TDR) if the creditor, for economic or legal reasons related to the debtor's financial difficulties, grants a concession to the debtor that it would not otherwise consider. The Association recorded no TDRs during the nine months ended September 30, 2014 nor in the previous 12 months.

NOTE 3 - FAIR VALUE MEASUREMENTS

Accounting guidance defines fair value as the exchange price that would be received for an asset or paid to transfer a liability in the principal or most advantageous market for the asset or liability. See Note 2 to the 2013 Annual Report to Shareholders for a more complete description.

Assets measured at fair value on a recurring basis are summarized below:

	г	Fair Valu	ue Meas	uremer	nt Using	1	Tot	al Fair
	Lev	el 1	Lev	el 2	Lev	el 3	V	alue
Assets held in nonqualified benefits trusts								
September 30, 2014	\$	39	\$		\$		\$	39
December 31, 2013	\$	17	\$		\$		\$	17

During the first nine months of 2014, the Association recorded no transfers in or out of Levels 1, 2, or 3.

The Association had no liabilities measured at fair value on a recurring basis at September 30, 2014 or December 31, 2013.

Assets measured at fair value on a non-recurring basis for each of the fair value hierarchy values are summarized below:

	Fair Value Measurement Using							al Fair	Total	
	Lev	vel 1	Lev	vel 2	Le	vel 3	Vá	alue	L	osses
September 30, 2014 Loans	\$	_	\$	_	\$	_	\$	_	\$	1
December 31, 2013 Loans	\$	_	\$	_	\$	_	\$	_	\$	18

With regard to impaired loans and other property owned, it is not practicable to provide specific information on inputs as each collateral property is unique. System institutions utilize appraisals to value these loans and other property owned and takes into account unobservable inputs such as income and expense, comparable sales, replacement cost and comparability adjustments.

The Association had no liabilities measured at fair value on a non-recurring basis at September 30, 2014 or December 31, 2013.

Valuation Techniques

As more fully discussed in Note 2 to the 2013 Annual Report to Shareholders, accounting guidance establishes a fair value hierarchy, which requires an entity to maximize the use of observable inputs and minimize the use of unobservable inputs when measuring fair value. The following presents a brief summary of the valuation techniques used by the Association for assets and liabilities, subject to fair value measurement.

Loans

For certain loans evaluated for impairment under accounting guidance, the fair value is based upon the underlying collateral since the loans were collateral dependent loans for which real estate is the collateral. The fair value measurement process uses independent appraisals and other market-based information, but in many cases it also requires significant input based on management's knowledge of and judgment about current market conditions, specific issues relating to the collateral and other matters. As a result, these fair value measurements fall within Level 3 of the hierarchy. When the value of the real estate, less estimated costs to sell, is less than the principal balance of the loan, a specific reserve is established.

Assets Held in Non-Qualified Benefits Trusts

Assets held in trust funds related to deferred compensation and supplemental retirement plans are classified within Level 1. The trust funds include investments that are actively traded and have quoted net asset values that are observable in the marketplace.

NOTE 4 - SUBSEQUENT EVENTS

The Association has evaluated subsequent events through November 4, 2014, which is the date the financial statements were issued, and no material subsequent events were identified, other than as previously disclosed the merger between Farm Credit of Central Oklahoma, ACA and Farm Credit of Western Oklahoma, ACA did in fact occur on October 1, 2014.